



# Leadership Profile/Portfolio

# Vice Chancellor for Advancement

## WITT / KIEFFER

Leaders Connecting Leaders

### CONFIDENTIAL

Prepared by

Lucy Leske Mercedes Vance **October 2017** 

This Leadership Profile/Portfolio is intended to provide information about UMass Dartmouth and the position of Vice Chancellor for Advancement. It is designed to assist qualified individuals in assessing their interest.

#### University of Massachusetts Dartmouth Vice Chancellor for Advancement

The University of Massachusetts Dartmouth (UMass Dartmouth) seeks a talented, energetic advancement executive to join its leadership team in the role of Vice Chancellor for Advancement. Reporting to the Chancellor, the vice chancellor serves on the President's Council and works across the institution to develop and implement advancement strategies and programs that support the university's mission and priorities.

Distinguished by personalized teaching, innovative research, and full engagement in regional economic, social, and cultural development, UMass Dartmouth is a Tier One national research university located in Southeastern Massachusetts. The university has an enrollment of nearly 9,000 students in more than 50 undergraduate majors and more than 40 graduate programs, including 12 at the doctoral level and over 53,000 alumni/ae. Its 710-acre suburban main campus is augmented by a new state-of-the-art marine research facility in New Bedford, the Commonwealth's only public law school, and a robust offering of highly ranked on-line programs. UMass Dartmouth is part of the five-campus UMass System which is governed by a President and a 22-member Board of Trustees.

UMass Dartmouth has embarked on a new era of vision, action, and success under the leadership of its new Chancellor, Robert Johnson Ph.D., who began his tenure on July 1, 2017. As the university approaches its 125<sup>th</sup> anniversary in 2020, the community will be working together to create an aspirational shared vision for the university that includes key priorities for investment and that fuels the advancement effort. The new Vice Chancellor for Advancement is expected to join and lead these and other efforts to position the university effectively among alumni, friends, and potential donors who can be partners in the university's success. The Vice Chancellor will have broad authority to build and shape the advancement program to support the university's ambitions. The Vice Chancellor will also partner with the Chancellor and other key individuals to manage and cultivate a portfolio of leadership and principal gift prospects.

The University seeks candidates with a strong track record in fundraising, leadership and management experience, ability to utilize data analytics and metrics in planning and monitoring results, and the natural ability to forge and cultivate effective relationships with a wide range of individuals. For more information about the position, please visit <a href="https://www.umassd.edu">www.umassd.edu</a>.

Inquiries, nominations and applications are invited. Review of applications has begun and will continue until the position is filled, with an anticipated appointment date of February 1, 2018. Candidates should provide a resume, a letter of application that addresses the responsibilities and requirements of the position, and the names and contact information of five references. References will not be contacted without prior knowledge and approval of candidates.

These materials should be sent electronically via email to University's consultants, Lucy Leske and Mercedes Chacon Vance, at <a href="https://www.uman.com/www.com/ww.com/www.com/ww.com/ww.com/ww.com/ww.com/ww.com/